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Yellow Jacket Sales	Shipped Sales	Shipped Capsule	Returned Sales	Returned Capsule	Net Sales	Net Cost	Net GM	GM %
Dec-01	$554,256.21	5,137,252	$7,978.59	58,966	$546,277.62	0.00	$546,277.62	100%
Jan-02	$882,002.06	8,829,063	$330.30	2,028	$881,671.76	0.00	$881,671.76	100%
Feb-02	$567,479.47	6,095,438	$2,309.85	20,460	$565,169.62	0.00	$565,169.62	100%
Mar-02	$859,101.15	6,860,785	$987.39	7,132	$858,113.76	0.00	$858,113.76	100%
Apr-02	$811,068.56	6,694,042	$251.34	603	$810,817.22	0.00	$810,817.22	100%
May-02	$827,745.21	7,963,741	$1,607.24	12,600	$826,137.97	0.00	$826,137.97	100%
Jun-02	$1,087,947.81	10,964,443	$768.70	4,747	$1,087,179.11	0.00	$1,087,179.11	100%
Jul-02	$1,162,991.43	12,230,179	$23,070.78	26,220	$1,159,920.65	0.00	$1,159,920.65	100%
Aug-02	$567,963.35	6,181,753	$61.90	120	$567,901.45	0.00	$567,901.45	100%
Sep-02	$994,513.32	9,063,587	$61.90	120	$994,451.42	0.00	$994,451.42	100%

Yellow Jacket Sales	Shipped Sales	Shipped Capsule	Returned Sales	Returned Capsule	Net Sales	Net Cost	Net GM	GM %
Nov-99	$45,391.68	453,287	$0.00	0	$45,391.68	0.00	$45,391.68	100%
Dec-99	$215,747.40	2,016,427	$2,614.86	17,880	$213,562.54	0.00	$213,562.54	100%
Jan-00	$342,636.92	3,561,187	$4,186.37	35,332	$338,446.55	0.00	$338,446.77	100%
Feb-00	$357,687.98	3,595,811	$1,401.72	9,411	$356,286.26	0.00	$356,286.26	100%
Mar-00	$674,329.68	6,152,167	$841.89	4,386	$673,487.79	0.00	$673,487.79	100%
Apr-00	$562,521.56	6,324,421	$1,009.80	4,956	$561,511.76	0.00	$561,511.76	100%
May-00	$914,405.84	9,457,549	$4,660.14	29,005	$909,745.70	0.00	$909,745.70	100%
Jun-00	$943,857.78	9,495,670	$20,315.93	180,913	$923,541.85	0.00	$923,541.85	100%
Jul-00	$1,020,724.19	10,483,997	$10,944.31	86,850	$1,009,779.88	0.00	$1,009,779.88	100%
Aug-00	$1,021,063.27	10,387,602	$10,945.90	86,853	$1,010,117.37	0.00	$1,010,117.37	100%
Sep-00	$9,463,563.39	94,506,624	$38,763.49	306,544	$9,424,799.90	0.00	$9,424,799.90	100%
Oct-00	$1,054,994.12	10,938,855	$6,318.48	6,318	$1,048,675.64	0.00	$1,048,675.64	100%
Nov-00	$565,375.94	5,790,865	$2,673.09	17,563	$562,702.85	0.00	$562,702.85	100%
Dec-00	$452,369.55	4,741,835	$1,751.94	12,080	$450,617.61	0.00	$450,617.61	100%
Jan-01	$579,892.16	3,885,881	$6,734.95	50,353	$573,157.21	0.00	$573,157.21	100%
Feb-01	$432,282.55	4,033,010	$6,137.74	52,032	$426,144.81	0.00	$426,144.81	100%
Mar-01	$1,193,859.17	11,275,231	$941.13	4,786	$1,192,918.04	0.00	$1,192,918.04	100%
Apr-01	$745,230.96	7,445,231	$471.57	2,272	$744,759.39	0.00	$744,759.39	100%
May-01	$774,015.59	7,364,480	$5,564.05	46,795	$768,451.54	0.00	$768,451.54	100%
Jun-01	$1,041,564.12	10,522,034	$2,527.45	19,884	$1,039,036.67	0.00	$1,039,036.67	100%
Jul-01	$858,493.05	6,541,464	$1,188.48	7,046	$857,304.57	0.00	$857,304.57	100%
Aug-01	$745,318.93	7,589,991	$327.25	964	$744,991.68	0.00	$744,991.68	100%
Sep-01	$430,431.09	4,460,978	$833.40	8,260	$429,597.69	0.00	$429,597.69	100%
Oct-01	$812,258.46	8,711,765	$401.19	2,663	$811,857.27	0.00	$811,857.27	100%
Nov-01	$826,227.95	8,356,142	$199.80	500	$826,028.15	0.00	$826,028.15	100%

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