

# Nelson-Brantley Glass Contractors, Inc.

2924 3rd Avenue, South  
Birmingham, Alabama 35233  
Phone (205) 328-2172

P.O. Box 321429  
Birmingham, Alabama 35232-1429  
Fax (205) 328-4240

October 24, 2002

Mr. William W. Horton  
HealthSouth Corporation  
One HealthSouth Parkway  
Birmingham, AL 35243

Dear Bill:

On September 11, 2002, Nelson-Brantley Glass Contractors, Inc. signed a contract with Brasfield & Gorrie for the HealthSouth Digital Hospital project. Nel-Bran participated in the bid process and was awarded this contract for approximately \$5.5 million based on our being the low bidder.

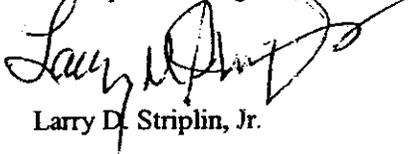
I have been the sole owner of Nelson-Brantley Glass since 1963. Our company has done jobs as large as \$70 million in Saudi Arabia, a multi-building campus in Houston, Texas, for \$15 million, and numerous hospitals such as HCA, Humana, and the VA Hospital.

Nel-Bran tries to bid any substantial job, however, we are not always low bidder. Three or four years ago when HealthSouth was building their corporate office, we bid the job through Brasfield & Gorrie but were not low, therefore, it was not awarded to us. We feel we are well-staffed and capable of doing any work in the curtainwall, glass, and glazing business and will certainly provide the HealthSouth hospital project with quality materials and workmanship.

To my knowledge, no corporate executives even knew we were low bidder until we received the contract. At that point, I called Mr. Scrushy to thank him for the opportunity to work on the hospital project through Brasfield & Gorrie.

If there are any questions or additional information needed, please do not hesitate to call.

Warm personal regards,



Larry D. Striplin, Jr.

LDSJr/vq

**CONFIDENTIAL  
TREATMENT REQUESTED**

**LS 0000557**