

Congress of the United States
Washington, DC 20515

September 25, 2014

Jeff Myers
Chief Executive Officer
Medicaid Health Plans of America
1150 18th St., NW
Suite 1010
Washington, DC 20036

Margaret A. Murray
Chief Executive Officer
Association for Community Affiliated Plans
1015 15th Street NW, Suite 950
Washington, DC 20005

Karen Ignagni
President and Chief Executive Officer
America's Health Insurance Plans
601 Pennsylvania Avenue, NW
South Building, Suite 500
Washington, DC 20004

Dear Mr. Myers, Ms. Murray, and Ms. Ignagni,

As Chairmen and Ranking Members of the House Energy and Commerce and the Senate Finance Committees, with direct jurisdiction over the Medicaid program, we recognize the key role of managed care as states seek to provide effective, timely, and high quality care to patients enrolled in the Medicaid program.

Today, the Medicaid program provides health coverage to more than 67 million people,¹ with over half of those individuals receiving coverage through a private managed care plan that contracts with a state's Medicaid program. As a result, we believe it is important for Congress to better understand the growing and evolving role managed care plays in the Medicaid program.

Specifically, we would like to learn more from a variety of stakeholders and partners on the full range of best practices in managed care for delivering high quality care in an effective and efficient manner. Given the emerging diversity and growth within the program, we are

¹ Based on the reported data from CMS, July 2014, available online here:
<http://medicaid.gov/AffordableCareAct/Medicaid-Moving-Forward-2014/Downloads/July-2014-Enrollment-Report.pdf>

particularly interested in providing private sector partners the opportunity to benefit from the consideration of an array of successful models for patient care.

Accordingly, as key voices in the Medicaid managed care community, we respectfully request your organizations' assistance in better understanding the role that private managed care plans play in the Medicaid program. To the degree practical, we request your associations separately identify, evaluate, and highlight best practices in Medicaid managed care in the following nine areas:

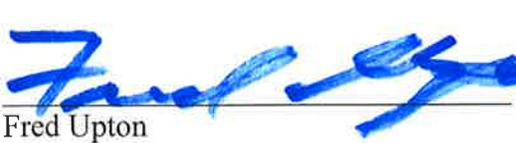
1. Responsible Medicaid rate-setting processes that take into account different types of Medicaid managed care plans, including industry standards for assessing actuarial soundness;
2. Development of comprehensive provider networks that meet the full range of patient needs, including strategies for recruiting and retaining primary and specialty care providers;
3. Methods for evaluating quality of care, including clinical measures, or other metrics for evaluation;
4. Clinical and other interventions that coordinate care, especially related to the management and treatment of chronic diseases for higher-risk, higher-cost enrollees, and enrollees requiring long-term services and supports;
5. Effective policies or programs to communicate with and provide services to vulnerable populations, such as enrollees with disabilities, those who speak English as a second language, those who live in rural or medically underserved areas, etc.
6. Collecting, using, and reporting complete, accurate, and reliable encounter data;
7. Effective strategies to enhance program integrity and prevent improper payments, including the use of data and analytics, information security protocols, billing standards, and drug abuse prevention and diversion strategies;
8. Accountable management culture and processes, including developing a workforce capable of responding to enrollee needs, implementing effective and responsive grievance procedures, and providing enrollees with access to relevant information about services and programs;
9. Constructive means of engaging and collaborating with states or other partners, including communications, legal, organizational, or other strategies.

We recognize the work health plans do each day to oversee the provision of care to millions of patients enrolled in Medicaid managed care plans. We know you share our desire to ensure that all patients have access to high quality, efficient care in the right setting, at the right time. Thank you for assisting our Committees in our collective effort to better understand best practices

across different care models that can help ensure a more successful Medicaid program. We would appreciate your response by November 15, 2014.

Should your staff have any questions, please have your staff contact Josh Trent or Amy Hall with the House Energy and Commerce Committee at (202) 224-2927 and (202) 225-3641, respectively; or Kim Brandt or Anne Dwyer with the Senate Finance Committee at (202) 224-4515.

Sincerely,

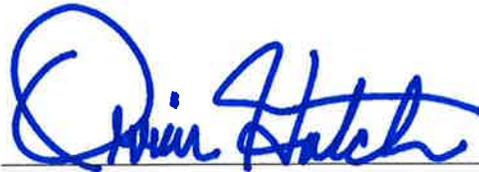


Fred Upton
Chairman
House Energy and Commerce Committee

Ron Wyden
Chairman
Senate Finance Committee



Henry A. Waxman
Ranking Member
House Energy and Commerce Committee



Orrin G. Hatch
Ranking Member
Senate Finance Committee